



Air Products AS – Norway

*Presentasjon 24.09.15 1800-1900 for ;
Norsk Teknisk Vitenskapelig Akademi
og
Agder VitenskapsAkademi.*

*"Hvordan en hulfibermembran har revolusjonert transport
av faste og flytende laster til sjøs,*

*- En mellomstor kristiansandsbedrifts utvikling frem til
global lederposisjon"*

Rune Damsgaard, Business Director
Hallgeir Angel, Tech. Sales Mgr.
Svein Gunnar Nodeland, Process Manager

Pioneering **nitrogen membrane technology** worldwide



Air Products AS – Norway

*"Hvordan en hulfibermembran har revolusjonert
transport av faste og flytende laster til sjøs,*

*- En mellomstor kristiansandsbedrifts utvikling
frem til global lederposisjon"*

Rune Damsgaard, Business Director
Hallgeir Angel, Tech. Sales Mgr.
Svein Gunnar Nodeland, Process Manager

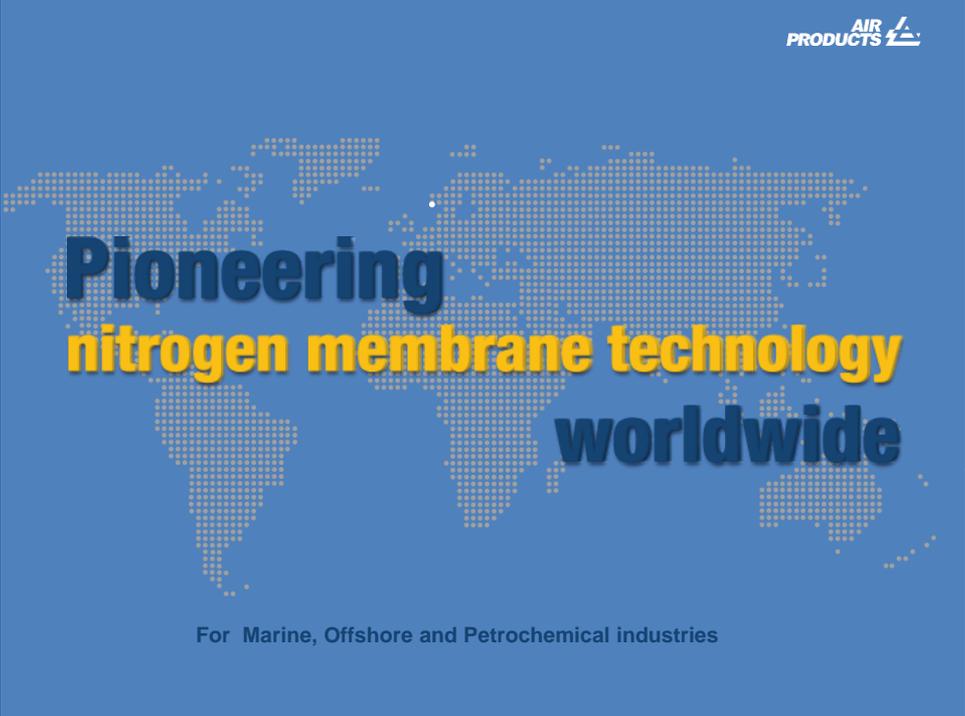
Pioneering **nitrogen membrane technology** worldwide

Air Products AS – Norway

4 bolker i foredraget:

- 1. Generell firmapresentasjon, historie og markedsområder (Rune Damsgaard)**
- 2. Membranteknologi, virkemåte, med mer (Svein Gunnar Nodeland)**
- 3. Driverne for utvikling av produkter i APAS og sammenhengen med markeder og segmenter (Hallgeir Angel)**
- 4. CO2 fangst (Svein Gunnar Nodeland)**

Pioneering nitrogen membrane technology worldwide

A world map composed of small white dots on a blue background, serving as a backdrop for the text.

Pioneering
nitrogen membrane technology
worldwide

For Marine, Offshore and Petrochemical industries

Air Products Inc.

- Multinational Corporation producing Industrial Gases, Chemicals, and Energy / Environmental Systems
- Apx. 9 Billion Dollars in Sales
- World's 4th largest industrial gas company
- Operation in over 40 Countries
Apx. 20,000 Employees
- Fortune 500 company
- Strives to obtain Best safety record of any Industrial Gas company



Pioneering **nitrogen membrane technology** worldwide

Air Products AS – Norway

Established 1970

- Engineering and manufacturing company specializing in gas production and processing systems for the Marine, Offshore and Petrochemical industries.
- Part of Air Products' global operations.
- Centre of excellence for marine and other industry spec.-compliant systems.
- In-company manufacturing of membranes (USA)

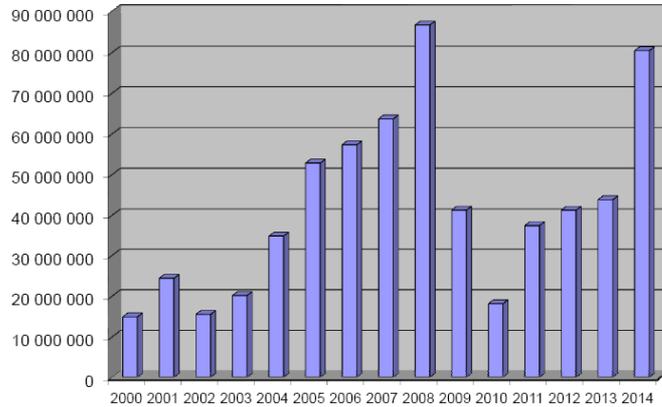


NORWAY
Kristiansand



Pioneering **nitrogen membrane technology** worldwide

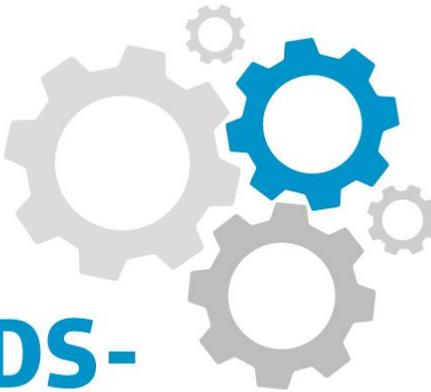
Air Products AS: Ordreinngang – utvikling USD



Pioneering nitrogen membrane technology worldwide

VINNER

**ÅRETS
SØRLANDS-
BEDRIFT 2014**



Pioneering nitrogen membrane technology worldwide



Eksportprisen 2015

Air Products var en av 3 finalister



2015



The beginning of the company

1970: Oddleiv Eidjord
founded:

**MARITIME
PROTECTION**



Pioneering nitrogen membrane technology worldwide

The beginning of Inert Gas Systems...

1970 – *Maritime Protection A/S*

- Inert Gas Systems for crude oil tankers, OBO's and product carriers.

T/T Kong Haakon VII – explosion 1969

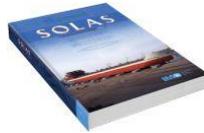


Pioneering nitrogen membrane technology worldwide

The beginning of Inert Gas Systems...

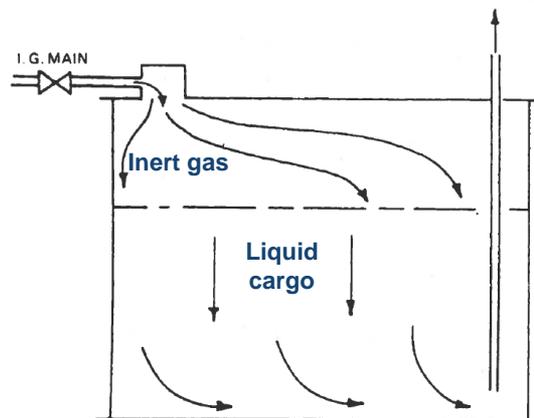
1974– *IMO /SOLAS Regulation 62-II*

- Compulsory installation of Full Inert Gas system for any ship exceeding 20.0-00 DWT
- Inert gas capacity: 125% of max. Simultaneous cargo pump discharge capacity.



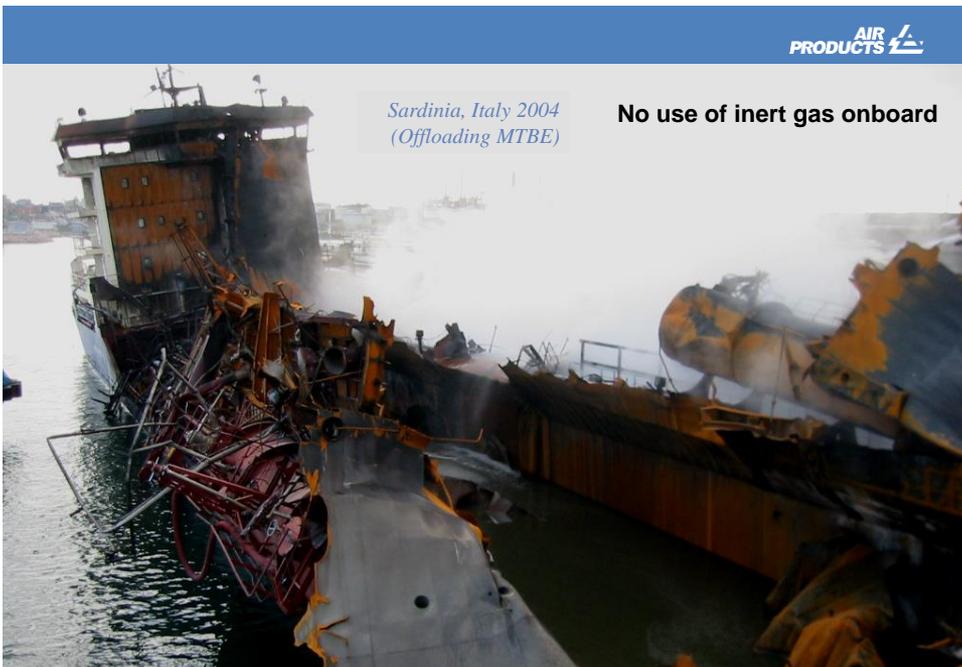
Pioneering **nitrogen membrane technology** worldwide

Inerting of tanks during cargo discharge



Pioneering **nitrogen membrane technology** worldwide

But – explosions continue on smaller ships..





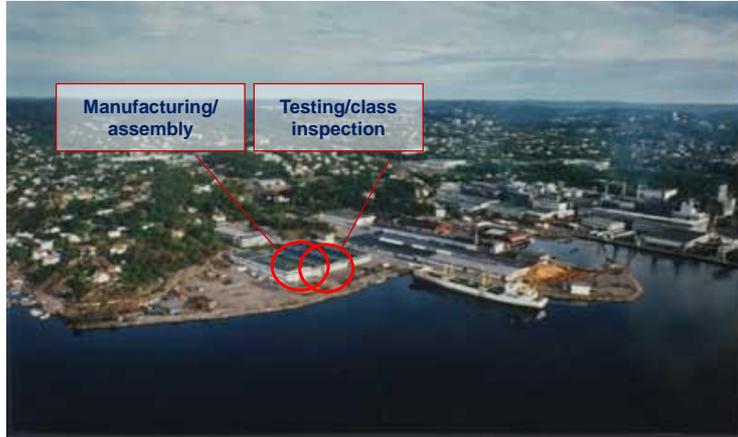
AIR PRODUCTS

Company History of Air Products AS

- 1970** Establishment of Maritime Protection AS.
- 1982** Gas Separation by Membranes. Licence with Monsanto Company to use membranes for nitrogen production.
- 1984** First membrane nitrogen generator installed on a ship "Stolt Integrity"
- 1985** First offshore nitrogen generator using membranes installed on Conoco UK Murchison Platform
- 1985** Permea Maritime Protection A/S
- 1991** Permea Maritime Protection, a Division of Air Products AS
Entire Permea acquired by Air Products and Chemicals.
- 1999** Air Products A/S (Norway)
Fully integrated into Air Products organization.
- 2009** Sell out of combustion technology group (Maritime Protection A/S) and continued focus on membrane type systems.

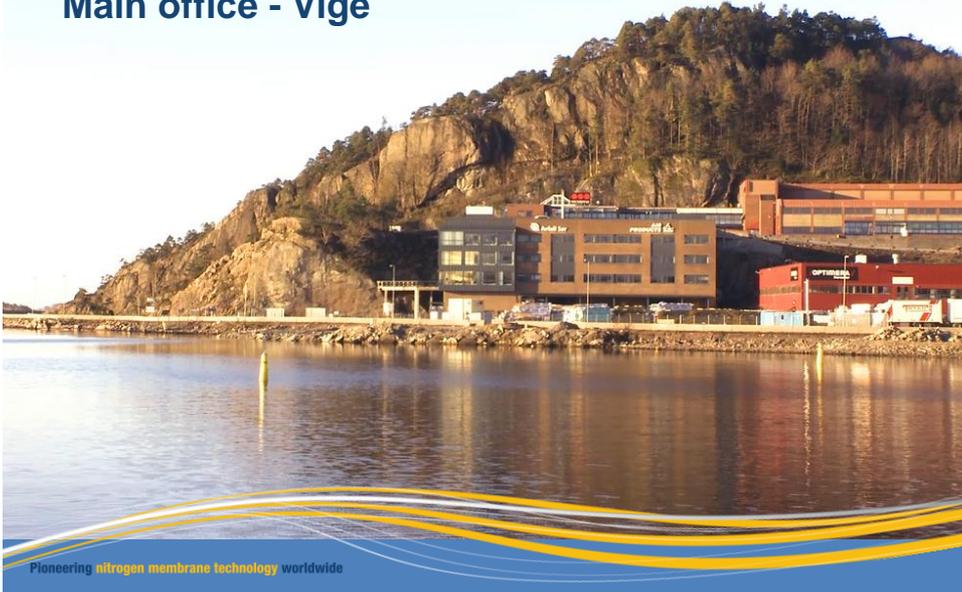
Pioneering nitrogen membrane technology worldwide

Assembly & test facility site - Lumber



Pioneering nitrogen membrane technology worldwide

Main office - Vige



Pioneering nitrogen membrane technology worldwide

References – In brief



Pioneering **nitrogen membrane technology** worldwide

Air Products Norway's main marine markets

Marine N₂ generators for;

- Chemical tankers
- Product tankers
- LNG carriers
- Offshore supply vessels
- Reefer vessels (Banana Carriers)



Pioneering **nitrogen membrane technology** worldwide

Air Products Norway's main Oil & Gas markets:

N₂ generators for:

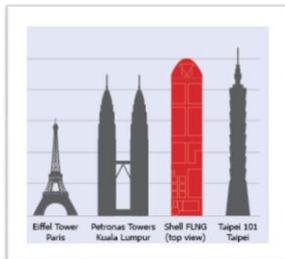
- Offshore production platforms
- Onshore production fields
- FPSO
- FSO
- Floating LNG (FLNG) carriers
- Onshore refineries



Pioneering **nitrogen membrane technology** worldwide

Air Products Norway's main Oil & Gas markets:

Shell "Prelude" LNG-FPSO



Pioneering **nitrogen membrane technology** worldwide



AIR PRODUCTS

**Largest N2 generator in the world
– Sempra, Mexico**

Pioneering nitrogen membrane technology worldwide



AIR PRODUCTS

Deliveries

210+ Offshore/ Petrochem Nitrogen Membrane Systems	90+ Industrial Nitrogen Membrane Systems	1170+ Nitrogen Shipboard Systems
--	---	--



Pioneering nitrogen membrane technology worldwide

AIR PRODUCTS

Small capacity N₂ generators

2008 90% 2015

GLOBAL MARKET SHARE, LNG CARRIERS



Pioneering **nitrogen membrane technology** worldwide

AIR PRODUCTS

Qatargas LNG carriers- Operated by Shell



Pioneering **nitrogen membrane technology** worldwide



*Successful retrofit
of a Product tanker -
Converted to
Methanol trade*



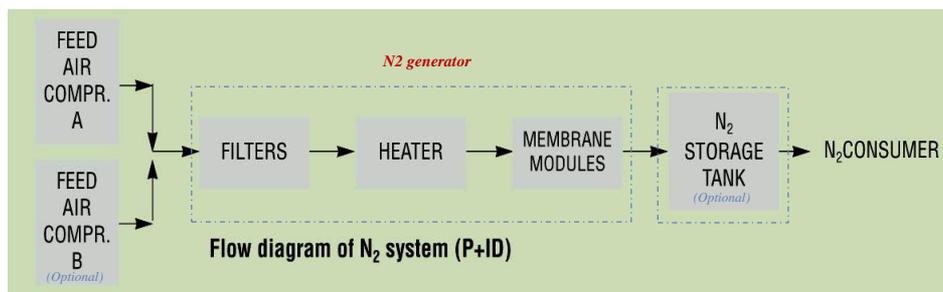
Air Products AS – Norway

4 bolker i foredraget:

1. *Generell firmapresentasjon, historie og markedsområder (Rune Damsgaard)*
2. **Membranteknologi, virkemåte, med mer (Svein Gunnar Nodeland)**
3. *Driverne for utvikling av produkter i APAS og sammenhengen med markeder og segmenter (Hallgeir Angel)*
4. *CO2 fangst (Svein Gunnar Nodeland)*

Pioneering nitrogen membrane technology worldwide

N₂ System - flow diagram



Pioneering Nitrogen Membrane Technology Worldwide

AIR PRODUCTS

Air Products

- In-house technology and manufacturing of membrane modules
- Full process insight (transfer of technology) including diagnostics



Pioneering **nitrogen membrane technology** worldwide



MEMBRANE MATERIAL- POLYMER

- Polysulfone
- Polyetherimid
- Polyvinylamin

Pioneering Nitrogen Membrane Technology Worldwide

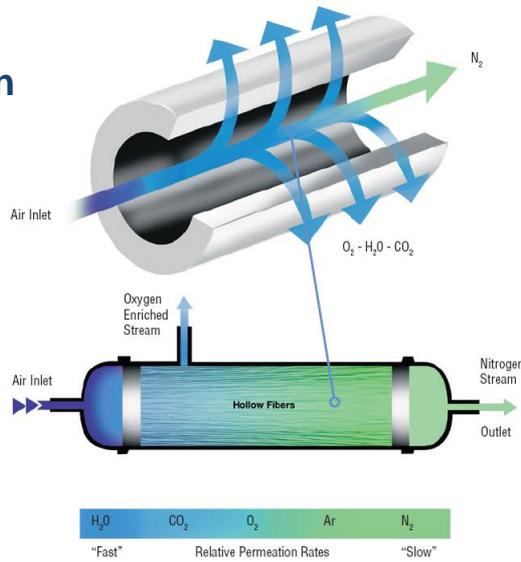
The membrane separator module



The Air Products PRISM Membranes business unit has management quality systems certified ISO9001 and AS9100 by Lloyd's Registry, meeting the stringent requirements of the global aerospace industry.

Pioneering nitrogen membrane technology worldwide

Air Separation principle



Pioneering nitrogen membrane technology worldwide

PERMEATION EQUATION

$$Q_i = P_i/l \cdot xAx(P_b - P_s)$$

Q_i Mass Flux ("capacity")

P_i/l Permeation Coefficient (increases with temperature)

A Area of Membranes

P_b Bore side Partial Pressure modules

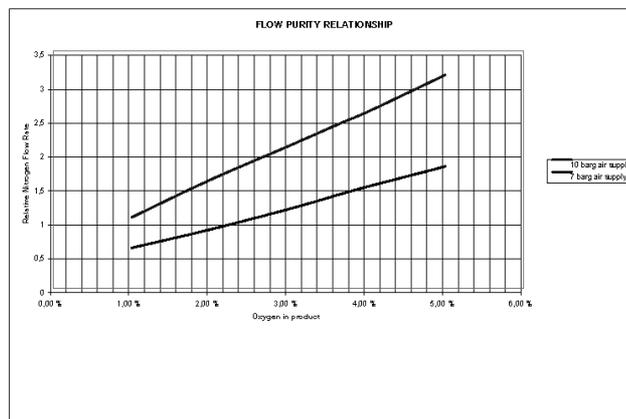
P_s Shell side Partial Pressure

Selectivity $\alpha_{ij} = P_i/P_j$

Decrease with increase in temperature

Pioneering Nitrogen Membrane Technology Worldwide

Sheet1 Chart 1



n:\sgn\overheads\Sheet1 Chart 1

Page 1

Pioneering Nitrogen Membrane Technology Worldwide

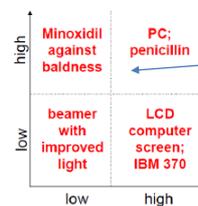
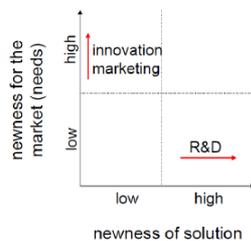
Air Products AS – Norway

4 bolker i foredraget:

1. *Generell firmapresentasjon, historie og markedsområder (Rune Damsgaard)*
2. *Membranteknologi, virkemåte, med mer (Svein Gunnar Nodeland)*
3. ***Driverne for utvikling av produkter i APAS og sammenhengen med markeder og segmenter (Hallgeir Angel)***
4. *CO2 fangst (Svein Gunnar Nodeland)*

Pioneering nitrogen membrane technology worldwide

Perspectives on Innovation



HOLLOW FIBER
MEMBRANE

Source: following Pearson, "Innovation Strategy", in : Technovation, 1990, p. 186

- **Radical innovation; new technology**
 - printers: laser instead of inkjet
 - cars: fuel cell instead of combustion engine

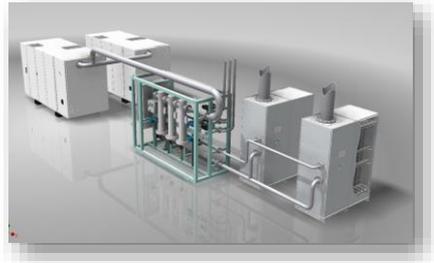


Continuous product development



1984
The world's first

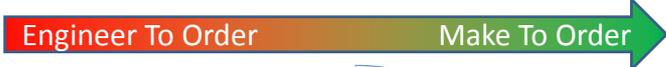
"PIONEERING NITROGEN MEMBRANE TECHNOLOGY WORLDWIDE"



2014
1450 systems later



Marine segment Continuous product development and standardization





Marine segment
Continuous product development and standardization

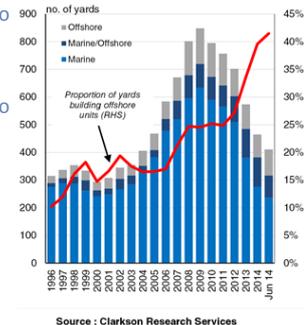
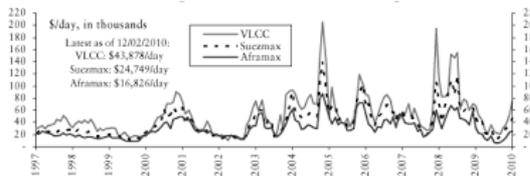


Standardized	X		Standardized	✓
Modular	X		Modular	✓
Scalable	✓		Scalable	✓



Marine N2 generators

- What enabled standardisation in Marine segment?
 - Incentives for standardization?
 - Operational Competitiveness
 - Low Margins → Low cost solutions
 - » Little room for unnecessary specificatio
 - Number of shipyards
 - Low Margins → Low cost solutions
 - » Little room for unnecessary specificatio
 - Standardized hull/architecture



Marine N2 generators

- The Solution?
 - Standardization

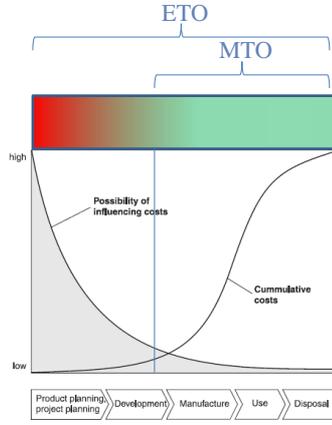
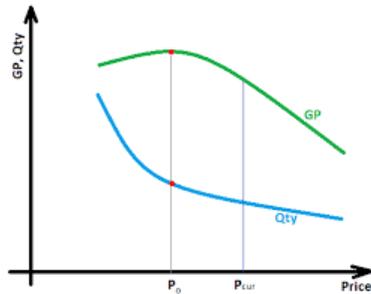


Fig. 2.2-2. Possibilities of influencing and establishing costs over the lifecycle of a product: The "dilemma of product development" (an example of a new design)

* Source: Klaus Ehrleispiel · Alfons Kiewert · Udo Lindemann
Cost-Efficient Design

Pioneering Nitrogen Membrane Technology Worldwide

Offshore Segment Continuous product development and standardization

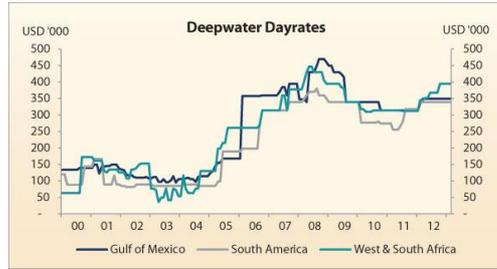
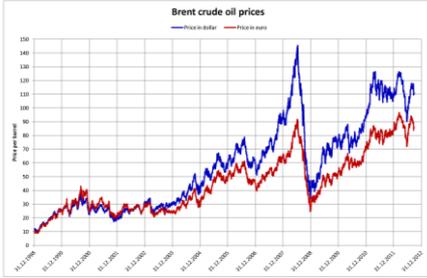


??

Pioneering nitrogen membrane technology worldwide

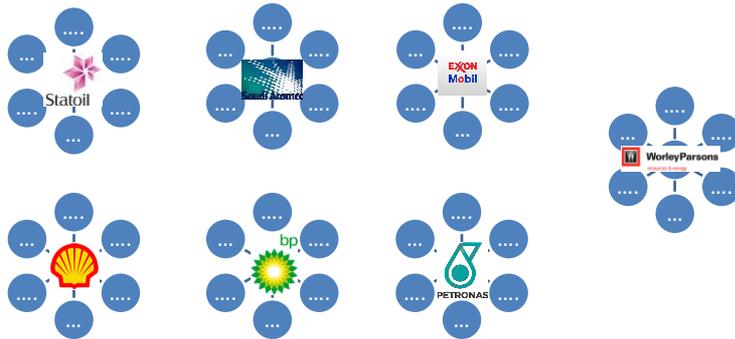
Offshore Segment N2 Engineered Systems

- Situation in Offshore/Onshore?
 - (Missing) Incentives for standardisation?



Offshore Segment N2 Engineered Systems

- Situation in Offshore/Onshore?
 - (Missing) Incentives for standardisation? → RESULT (?)



Offshore Segment N2 Engineered Systems

- (Missing) Incentives for standardisation?
 - Result!



Fig. 2.2-2. Possibilities of influencing and establishing costs over the lifecycle of a product: The "dilemma of product development" (an example of a new design)

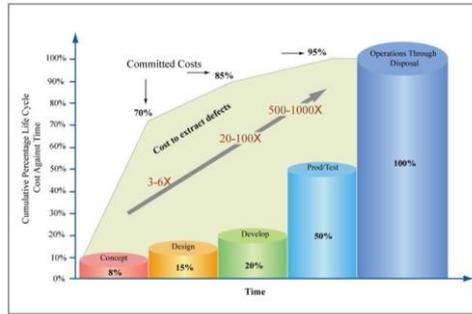


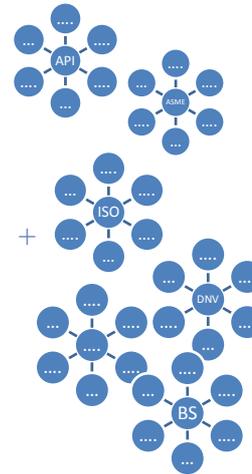
Image by MIT OpenCourseWare

* Source: Klaus Ehrlenspiel · Alfons Kiewert · Udo Lindemann
Cost-Efficient Design

Pioneering Nitrogen Membrane Technology Worldwide

Offshore Segment N2 Engineered Systems

- (Missing) Incentives for standardisation?
 - Result! → Complexity



Pioneering Nitrogen Membrane Technology Worldwide



Offshore Segment N2 Engineered Systems

- Solution? → Management Of Complexity
 - A; Spend a lot of time and resources in sales/concept phase!
 - Use a system for managing requirements!

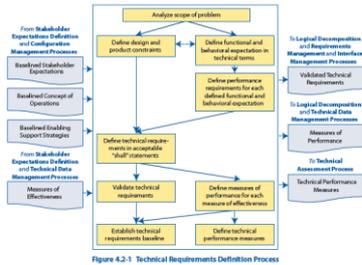
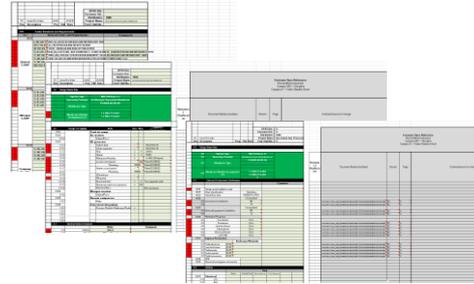
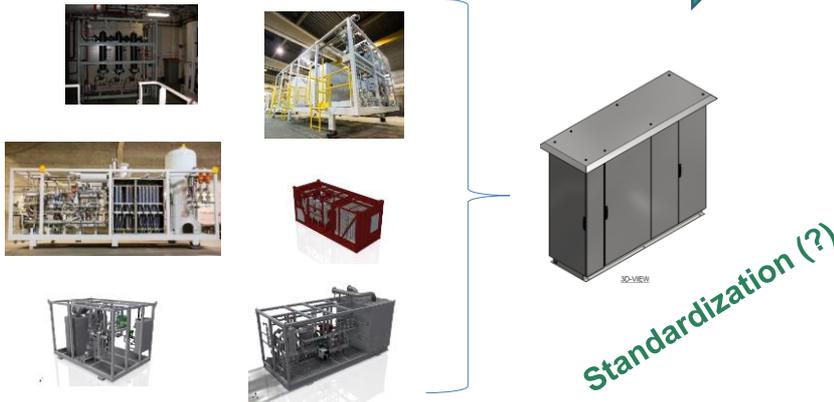
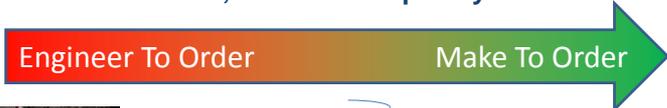


Figure 4.2-1 Technical Requirements Definition Process
 © NASA Systems Engineering Handbook



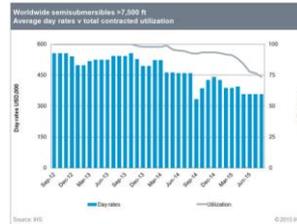
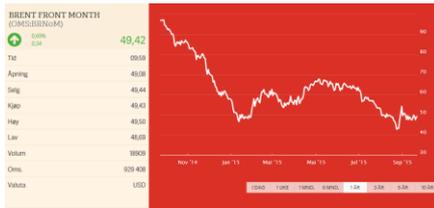
Offshore Segment Solution? → B; Reduce Complexity



AIR PRODUCTS

Offshore Segment N2 Engineered Systems

- Situation in Offshore/Onshore?
 - (Missing) Incentives for standardisation? → OR ??
 - *Situation from 2014*



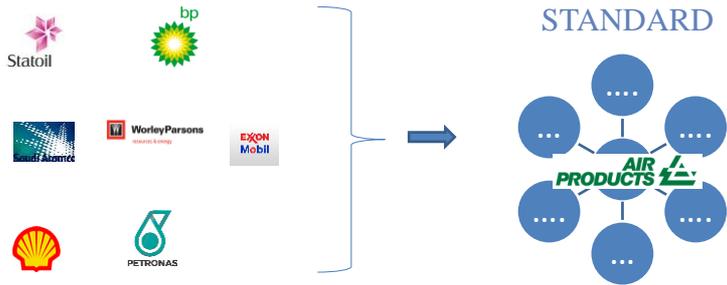
Pioneering Nitrogen Membrane Technology Worldwide

AIR PRODUCTS

Offshore Segment N2 Engineered Systems

- Situation in Offshore/Onshore?
 - (Missing) Incentives for standardisation?
 - Situation NOW 23.09.15

MARKET LEADER DICTATES THE STANDARD



Pioneering Nitrogen Membrane Technology Worldwide

Air Products AS – Norway

4 bolker i foredraget:

1. *Generell firmapresentasjon, historie og markedsområder (Rune Damsgaard)*
2. *Membranteknologi, virkemåte, med mer (Svein Gunnar Nodeland)*
3. *Driverne for utvikling av produkter i APAS og sammenhengen med markeder og segmenter (Hallgeir Angel)*
4. **CO2 fangst (Svein Gunnar Nodeland)**

Pioneering nitrogen membrane technology worldwide

TEST RIG

Membranes for CO2 Capture at the Cement Industry-MemCCC (Phase II, NORCEM Brevik)



Pioneering Nitrogen Membrane Technology Worldwide

CO2 Emissions from Cement industry

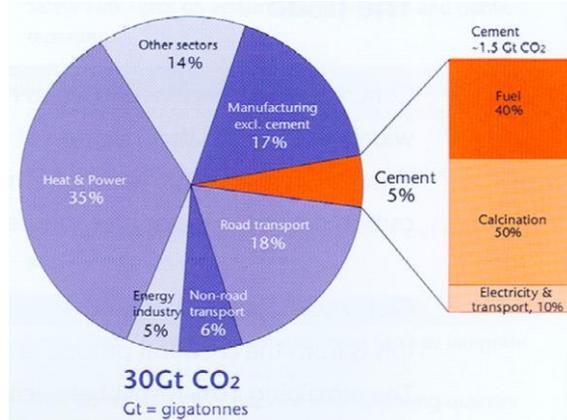
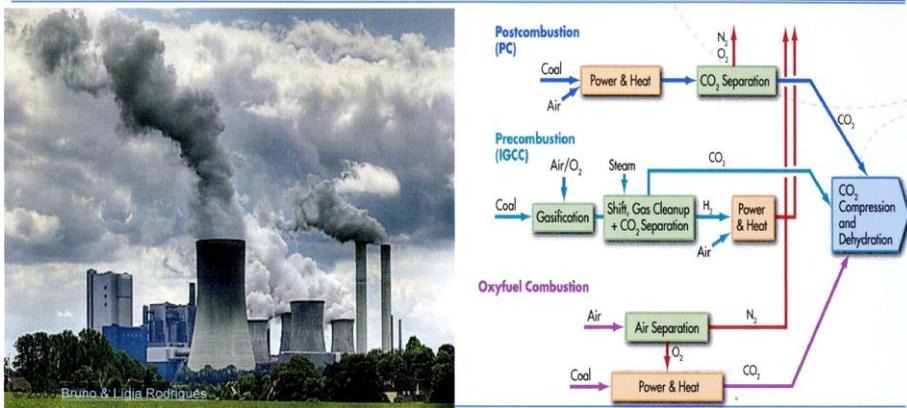


Figure 2. Global CO₂ production. (Note that in the U.S., cement accounts for 1.5 to 2%). Source: The Cement Sustainability Initiative Progress Report, June 2005.

Pioneering Nitrogen Membrane Technology Worldwide

Membrane technologies for CO2 capture

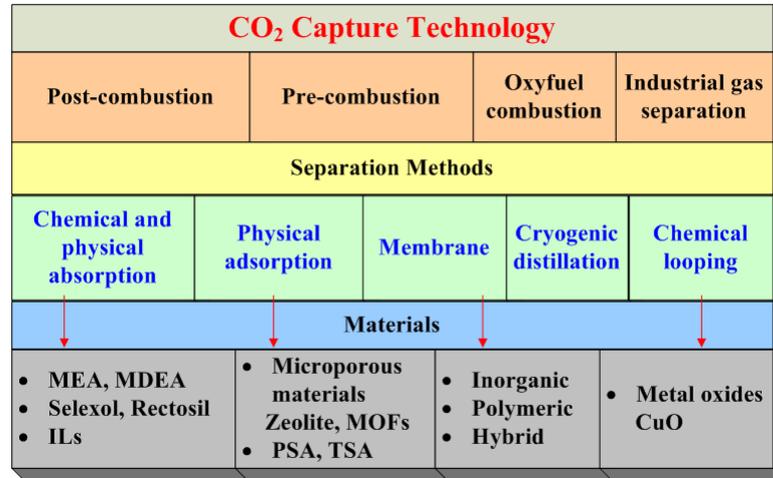
Potential challenges in postcombustion: fly ash, SO_x and NO_x



We focus on post combustion

Pioneering Nitrogen Membrane Technology Worldwide

CO₂ capture technology



Pioneering Nitrogen Membrane Technology Worldwide

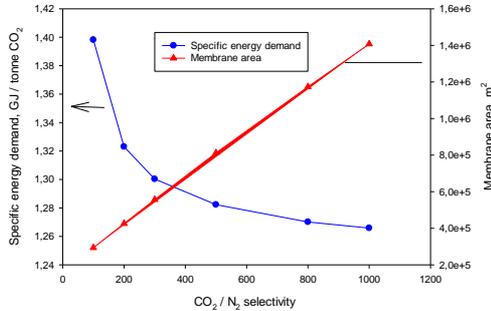
Membrane-based CO₂ capture benefits

- high energy efficiency: no phase change is required to achieve separation
- modularity: scalable construction and operation, high flexibility
- green character: neither chemicals nor regeneration steps required
- reliability: no moving parts in the core technology (only in supporting compressors/pumps)
- small footprint: compact installations instead of e.g. large/tall towers

Pioneering Nitrogen Membrane Technology Worldwide

Simulations help identifying best operating conditions

$$J_A = \frac{D_A}{l} (c_{A,0} - c_{A,l}) + \frac{D_{AC}}{l} (c_{AC,0} - c_{AC,l})$$



X.He et al, CEJ, Jan.2015

General demands, membranes for post combustion CO₂ capture:

- High permeance (> 1000 GPU)
- Selectivity > 200 is preferred
- Low feed pressure (<3 bar) and vacuum on permeate side (200-300 mbar)
- Membrane module design should be hollow fibers or spiral-wound
- Process design must be optimized

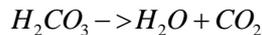
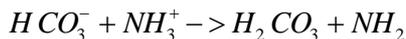
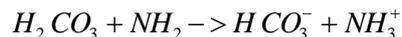
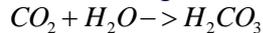
Specific demands, FSC

- Humidity level > 75%RH

Pioneering Nitrogen Membrane Technology Worldwide

The FSC-PVAm membrane is mimicking Nature (Fixed-Site-Carrier Polyvinylamine)

- Dominating reactions:

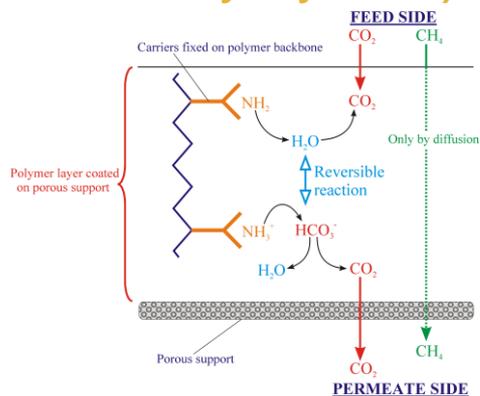


- Flux equation:

$$J_A = \frac{D_A}{l} (c_{A,0} - c_{A,l}) + \frac{D_{A,c}}{l} (c_{A,c,0} - c_{A,c,l})$$

Right hand side:

1st term: Fickian diffusion, 2nd term: facilitated transport



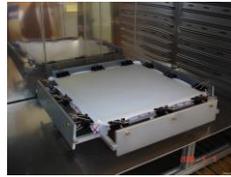
Pioneering Nitrogen Membrane Technology Worldwide

There is a long way from lab to pilot demonstration.

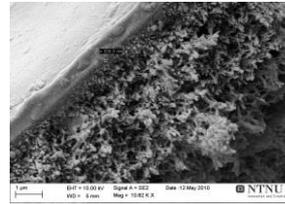
1) small membrane pieces 2) large sheets, 3) spinning & coating fibers



✓1st step (→2008):
Lab, diameter 5-7 cm

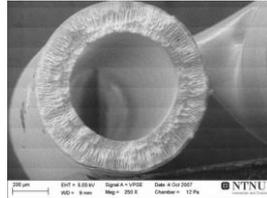
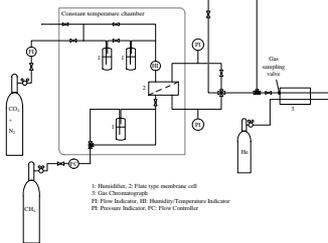


✓2nd step (→2012):
Small bench-pilot,
Flat sheets, 0.5 – 2m²



...with durability testing and studies...

The membrane is PVAm on polysulfone (PSf) support – both as flat sheets and hollow fibers – 3 patents

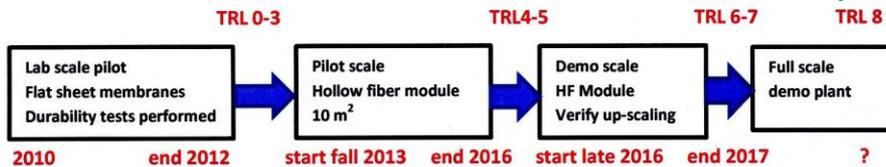


3rd step (→ 2015):
Demonstration pilot with hollow fibres 8 - 10m²



Pioneering Nitrogen Membrane Technology Worldwide

Tasks in the current FSC PVAm Membrane Project



- Preparation of hollow fibers and coating procedures
- Characterization of membranes / separation
- Scaling up hollow fiber modules from lab-scale → 10m²
- Design and building of experimental rig
- Testing at different regimes
- Development of simulation tool
- Process simulations

Pioneering Nitrogen Membrane Technology Worldwide